

**Welcome To Our Team!**

**Congratulations on taking the first steps to a successful Avon business! By now you should have your start up kit from Avon. If not, it should arrive soon! While you are starting up your business there can be a lot of information to take in and it may feel overwhelming. Just try and take it step by step, one day at a time. As long as you are persistent and consistent, you will get to where you want to be.**

**I have included a lot of information in this packet I put together for you. Some of it is available from youravon.com and some of it we have put together ourselves. It should help you keep all of the most important information together in one place and I have hole punched it for you to make it easy to put in a binder or whichever way you plan to organize your business. Organizing will be important and it is best to organize in the way that makes sense to you.**

**I strongly suggest reaching out to the Avon community to gain ideas and support! Facebook is a great place to begin and we have a group page already started for our team. You'll find the info on the important information sheet I put in this packet. Join right away if you are on facebook! There are also community boards on youravon.com where you can get ideas! One warning on both of these forums though, *stay away from negative!* And if you are unsure about a post that you see, ask me right away!**

**A little bit about our team.....Our team name is Astounding Achievers. It began in the winter of 2011 and got it's name because of how quickly we grew! Our team Astounding Achievers is part of the larger Team Unlimited, which was started by Pat Puzder in 1999. So know that you have a large support system and have people guiding you that have gotten to the top!**

**I look forward to sharing your success!**

**Julie Hoffman**

**Executive Unit Leader, Team Astounding Achievers**