

Closing

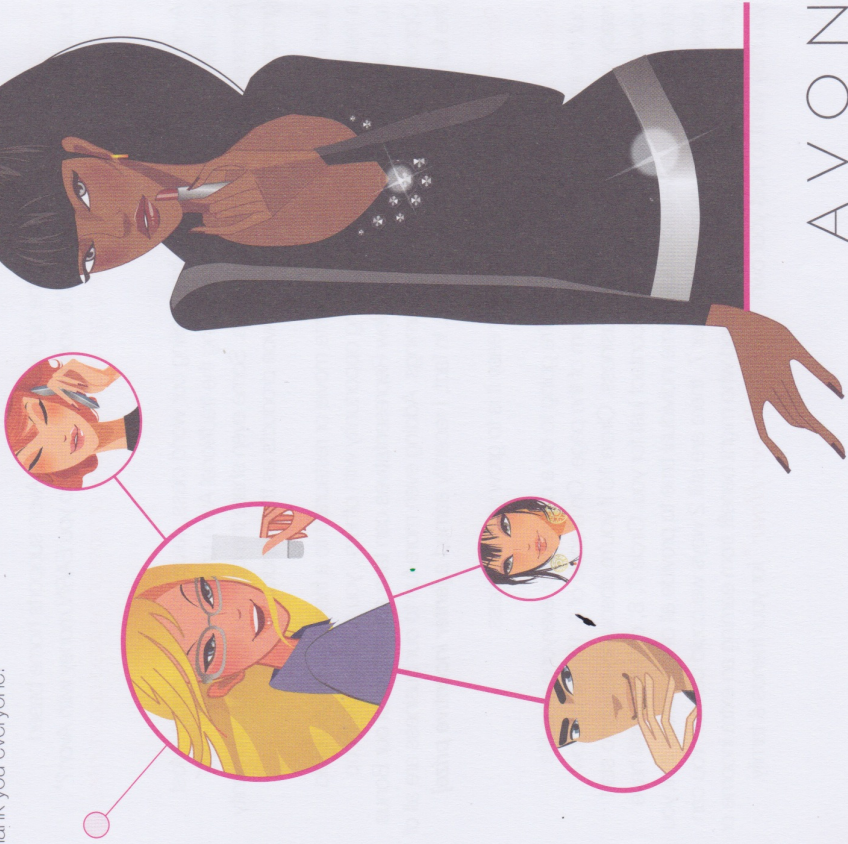
Thank you for being here. I hope you've learned a little more about an amazing company and the products that may be right for you. Also, thank you, **(Host name)** for hosting this party. I've enjoyed sharing Avon with you.

(Host name) why don't you draw a winner from the skin care selector cards that were filled in earlier. *Have the Host randomly draw one card.* Congratulations, **(Name)** Pick your free product! *Give the winner a pick from your prize basket.*

Now let's pick a winner from the Opportunity Worksheets that were filled in. *Have the Host randomly draw one card.* Congratulations, **(Name)** pick your free product! *Give the winner a pick from your prize basket.*

Encourage guests to visit, shop, and ask questions. Set up a table where you can take orders. Don't forget your calculator.

Thank you everyone!



AVON
Beauty Power Hour

Beauty Power Hour

Sample Script

Opening

Hello everyone! I'm so glad you could be here! My name is **(Name)**, and I'm thrilled to share Avon's latest products with you, as well as teach you a little about skin care and help you find the regimen that will give you the results you're looking for!

I'd like to thank **(Host name)** for having us here! There are some great benefits to hosting a *Beauty Power Hour* in your home, and I look forward to helping **(Host name)** choose her free products later on. Here's a little "Thank You" gift to kick things off.

Let's start with a fun game to see what kind of products you can't live without. *You can use gifts such as samples, mini lotions, mini bubble baths, etc, to reward the winner.*

PURSE GAME: Give yourself 1 point for any of the following items in your Purse - **DOUBLE** the points if from Avon!

- Lipstick
- Lip Gloss
- Lip Liner
- Lip Balm
- Mascara
- Hand Cream
- Powder Compact
- Mirror
- Emory Board
- Any nail product - color, top coat, cuticle cream

The ways that people can shop with Avon have changed over the years; however, one thing remains the same: our mission to empower women from all walks of life and help them create better lives for themselves and their families. We do this through our products which help women build confidence, through our Avon earning opportunity which helps women achieve their dreams and goals, and through our commitment to social responsibility with our programs to promote Breast Cancer Awareness and fight Domestic Violence.



Beauty Training

Did you know that the average woman spends \$1000 or more on beauty products every year? What are women looking for when purchasing beauty products, specifically skin care? *Let the audience participate. Answers will include: to look younger, moisturize, target specific concerns (crow's feet, wrinkles, fine lines, acne).*

Have you ever felt a little overwhelmed when walking up to a store cosmetics counter and wondering which products were right for you? Every woman's needs and wants are different. I truly believe that Avon has the right product for everyone, and my goal tonight is to show you 3 HOT new products and help you pick what's right for you.

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