

CUSTOMER FOLLOW-UP LIST

AVON

Name	Primary Phone #	Campaigns												Remarks	
E-mail Address	Secondary Phone #														
1. Mary Smith	555-777-5678	30.00	15.50	25.00	17.50		9.99	34.00		12.99	16.50		26.00	29.99	Deliver after
Mary.Smith@provider.com	666-888-5678	B	B	B	B	NO	B	B	NO	B	B	NO	B	B/E	7:00 p.m.
2.															
3.															
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15.															

In the top half of the Campaign box, fill in the amount of the order. In the bottom half, use the following codes: **B** = Brochure Left. Next campaign, follow up in person, by phone or by e-mail. **CB** = Call Back this campaign. **NO** = No Order. Call back next campaign. **E** = Enrolled as an eCustomer. **NC** = No Contact. Call back this campaign. **H** = Helper.

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16.															
17.															
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